



The Real Estate Survey & Index

The Real Estate Survey & Index provides sought-after information on key drivers of the sector in Lebanon, including demand, supply, finance, legal, and tax aspects

A detailed supply and demand analysis of the residential, commercial, and retail sectors is included. The supply analysis identifies projects currently under construction or upcoming and delves into their features. The demand analysis investigates which ones are the most in demand.

Criteria include unit sizes, amenities and services, partitioning and project planning, as well as other elements. The Report provides a detailed listing of prices in various real estate segments across cities and regions and their fluctuations over the past five years.

InfoPro Research has developed an online tool that tracks the performance of residential real estate over time by providing a set of performance indices.

The indices can also be segmented across cities and regions. The Inventory Index and the Newly Announced Properties Index can also be segmented across unit sizes. The Index Online Tool encompasses data from 2012 to date and allows users to preview data across specific time frames.

INDICES

- **Price Index:** Average price per square meter across specific cities and areas
- **Inventory Index:** Number of available buildings and apartment units across specific cities and areas, in addition to current vacancy rates
- **Newly Announced Properties Index:** New building and apartment unit supply that have been launched (updated every six months)
- **Absorption Rate Index:** Rate at which apartment units are selling within a specific area

All indices can be segmented across the following regions:

- Administrative Beirut
- Beirut Suburbs (Northern, Eastern, and Southern Suburbs)
- Metn (not including Beirut Suburbs)
- Baabda (not including Beirut Suburbs)
- Kesrouan
- Aley

The Indices allow users to monitor changes in supply and demand specifications and price fluctuations.

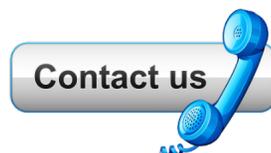
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The Real Estate Survey & Index answer questions such as:

- What are the sizes of residential apartment units / commercial offices that are in current supply?
- What are the amenities and services provided?
- What is the average price (\$/m²) for apartment units in Sioufi?
- How have prices evolved in the past five years?
- What are the occupancy rates in Badaro?
- Demand is for what apartment sizes in Horch Tabet?
- Is green technology a decisive factor in the purchase of residential apartment units or the rent of offices?
- How many office buildings currently exist in the Greater Beirut area? How many office buildings are in the Dbayeh area?
- Which residential areas are the most in demand?
- What are the rental rates of retail real estate in malls vs. on the high street?
- What are the requirements of retailers with regards to outlets located in malls? Is future mall supply in alignment to retailer requirements and needs?
- What is the footfall at existing malls?
- How many serviced offices are available in the Greater Beirut area? What services and amenities do serviced offices provide?
- What is the price per square meter of a warehouse in the Hazmieh area?



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